



## J-Codes: Your Healthcare Plan's Biggest Enemy March 21, 2019

- ◆Qualifies for two (2) CEBS Compliance credits◆
- ◆Maryland Insurance credit has been requested◆

Please join the Baltimore Chapter ISCEBS and our speaker Scott Mayer, Director of Data Analytics from AssuredPartners Benefits Advisors, on Thursday, March 21, 2019.

"J-Codes" and "medical specialty pharmacy" claims are going to be one of the top two procedure categories in terms of cost within your health plan. Knowing the amount of waste and abuse can give you insight into how you can develop strategies to drive more cost-effective utilization of the plan, and even enhance the benefits to the plan members for that efficient behavior. By identifying these specific issues within your plan and implementing targeted, value-based strategies to address them, you could eliminate tremendous costs without any adverse effects to your population.

Topics include:

- What J-Codes are, how they differ from pharmacy claims, and how plans bill for them
- How providers negotiate reimbursements through the medical benefit and how it differs from the pharmacy benefit
- The role of channel management, size of care, rebates, manufacturer assistance programs and others

Ample time will be provided for questions from attendees.

**DATE:** Thursday, March 21, 2019

**TIME:** 8:30 am – Registration & Refreshments  
8:50 – 10:30 am – Program (100 minutes)

**LOCATION:** PSA  
The Susquehanna Room, 5<sup>th</sup> Floor  
11311 McCormick Road, Hunt Valley, MD 21031

**COST:** \$35 – Baltimore Chapter Members  
\$45 – Non-members  
\$50 – Walk-Ins

**REGISTRATION:** Please [click here](#) to register and pay via PayPal. (Instructions for mailing a check are included on the registration page.)

**RSVP:** By Monday, March 18, 2019

**QUESTIONS:** Carole Maggio, (410) 254-9595, [cmaggio@dsibenefitfund.org](mailto:cmaggio@dsibenefitfund.org)

**SPEAKER:**  
**Scott Mayer**  
**Director of Data Analytics**  
**AssuredPartners Benefit Advisors**

AP is one of the largest benefits brokerage and consulting firms in the United States. Scott focuses on leveraging big data and analytics to identify and create opportunities for improvements in plan efficiency, cost-containment and improved outcomes. In addition to being an active writer on LinkedIn, Scott's work has been published in places such as:

- *The Wall Street Journal*
- *Employee Benefit Adviser Magazine*
- *Health Insurance Underwriter Magazine*

His legislative efforts have garnered awards and recognition at both the state and national level. He holds a degree in math and physics from Cornell University, and loves the challenges of working with big data sets to develop meaningful analytics, predictive outcomes, and statistical projections for his clients.

[Register Now](#)



This program qualifies for two (2) CEBS compliance credits. Visit [www.cebs.org/compliance](http://www.cebs.org/compliance) for more information.

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