

Baltimore Chapter ISCEBS



Sponsored by the Baltimore Chapter of the International Society of Certified Employee Benefit Specialists (ISCEBS), a non-profit organization that serves as an educational resource for certified employee benefit specialists and others in the employee benefits community.

Understanding the Impact of Long Term Care on Employers and Employees Important Information for Human Resource Professionals Qualifies for two (2) CEBS CPE Credits

This presentation will educate those working with employers by providing the latest information regarding the negative impact to employees distracted by long term care coordination activities for loved ones. The negative impact results in lost productivity to the company and adverse health consequences to the employee who is increasingly torn between their role and responsibilities to their employer and those to their loved one's increasing need for care. This then results in increased health care costs to the employer. In addition, covered in the presentation will be specific ways employers can assist employees while saving money for the company.

The long term care crisis is now. Since 2011, 10,000 Americans are turning age 65 each day. Federal and state efforts are evolving. The State of Maryland has a NEW LAW that will be explained at the conclusion of the session. It is hoped that the Maryland law will become a role model for other states.

DATE: Thursday, January 18, 2018

TIME: 8:30 – Registration & Refreshments
8:50 – 10:30 am – Program (100 minutes)

LOCATION: PSA
The Susquehanna Room, 5th Floor
11311 McCormick Road
Hunt Valley, MD 21031

COST: \$35 – Baltimore Chapter Members
\$45 – Non-Members
\$45 – Walk-Ins

REGISTRATION: Please [click here](#) to register and pay via PayPal. (Instructions for mailing a check are included on the registration page.)

RSVP: By Monday, January 15, 2017

QUESTIONS: Carole Maggio, (410) 254-9595
cmaggio@dsibenefitfund.org

[Register Now](#)

This program qualifies for two (2) CEBS continuing professional education (CPE) credits. Visit www.cebscpe.org for more information.



SPEAKER

Sally H. Leimbach, CLU®, ChFC®, CEBS, LTCP, CLTC
Senior Consultant for Long Term Care Insurance



Sally has been a Long Term Care Insurance Specialist since 1992. She is a highly knowledgeable and nationally recognized consultant, educator, and speaker in long term care insurance planning for individuals, employer-sponsored groups, associations and advisors. At TriBridge Partners, Sally is affiliated with the Individual Solutions Division, focusing on the Long Term Care market. Holding licenses in multiple states including California and Florida, she is also a Licensed Insurance Advisor.

She believes that each client – whether an individual, a business entity or an association – should have informed choices regarding their options for care as well as be educated about policy provisions and insurance carriers. Sally has also educated attorneys, CPA's and Financial Planners on the importance of being sure their clients have a plan for Long Term Care.

Sally's level of commitment to her profession is exemplary. She currently serves as the designated reference for long term care insurance matters, for the Joint Legislative Committee of MAHU and NAIFA-MD. She is a past Board member for NAIFA-Baltimore, NAIFA-MD, MAHU and the Baltimore Estate Planning Council.

Sally is married and has two children and four grandchildren. She has been an active member of the Friends School of Baltimore Alumni Association and a past Trustee, as well as a past Trustee of the Presbytery of Baltimore.